



**EFFORT TRUST**

*Our Effort Is For You*

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## RESIDENTIAL MORTGAGE UNDERWRITING PRACTICES AND PROCEDURES DISCLOSURE

This disclosure is prepared in accordance with the requirements of OSFI B-20 - Residential Mortgage Underwriting Practices and Procedures. These disclosures are made to enable market participants to conduct an adequate evaluation of the soundness and condition of The Effort Trust Company's (the "Company") residential mortgage operations.

For purposes of these disclosures, a residential mortgage is a loan to an individual that is secured by a residential property (one to four unit dwellings). Insured mortgages are those residential mortgages which are insured only by Canada Mortgage and Housing Corporation (CMHC) against borrower default. The Company only issues mortgages on properties located in Ontario.

In the event of an economic downturn, no material losses are expected due to the low average LTV ratio for the portfolio however principal recovery time would increase as some properties may need to be sold under power of sale. Additionally, residential mortgage arrears would likely increase and the residential mortgage portfolio would likely decrease as fewer applicants would be able to meet the debt servicing requirements as defined in the Company's Residential Mortgage Underwriting Policy.

<b>Residential Mortgage Disclosure Q1 2022</b>		
<b>Insured/Uninsured</b>		
	<b>(\$)</b>	<b>(%)</b>
Insured residential mortgages	90,655,092	14.06
Insured HELOCs	-	-
Uninsured residential mortgages	554,226,704	85.94
Uninsured HELOCs	-	-
	644,881,796	100.00
<b>Amortization Ranges</b>		
		<b>(%)</b>
Under 20 years		8.88
20-24 years		16.42
25-29 years		41.26
30-34 years		21.67
35 years and greater		11.77
		100.00
<b>Average LTV Ratios</b>		
		<b>(% LTV)</b>
Newly originated uninsured residential mortgages during the quarter		61.86
Newly originated uninsured residential HELOCs during the quarter		-